

2018 District Days

TIPS FOR EFFECTIVE MEETINGS WITH LEGISLATORS

RESEARCH



Find common ground with your legislator. Do research before your meeting. Look at their website, Twitter, or Facebook pages.

Know where the district is, what counties are included, and where the legislator is from.

Know what information you want to share with the legislator. In addition to familiarizing yourself with your key messages, come prepared with local statistics or stories that back up your message.

PERSONALIZE



Share your story. Use **one or two compelling statistics** that relate to the district and connect it back to your story.

What is the most important thing you want your legislator to remember? **Know the material** and plan for a way to get back on track if needed.

What do you want to come out of the meeting? Ask your legislator to attend a coalition meeting or an upcoming local event.

PREPARE



Have a plan for the meeting. Where will you meet? Do you have your team members' cell phone numbers in case the plan changes?

Design your meeting so **everyone has a chance to share** with the legislator. Who will talk about each message? Who will make the ask?

Leave behind one information packet, including key messages, local materials, and business cards from everyone on the team. Follow up with a written thank you letter and remind the legislator of your local asks.